

**JCACC Economic Develop Council
Notice of Meeting
8:30 a.m. Thursday, January 10, 2018**

EDC Advisory Committee Members

Graham Foust – Chair, City
Mark Powers – Vice Chair, City
Pat Landes, City Commissioner/ Mayor
Willie Thornberg, County
Clint Francis, County

Charles Stimatze, County Commissioner
Stan Hambright, JCACC
Matt Junghans, JC1
David Walker, JC1

Ex-Officio

Mickey Fornaro-Dean; JCACC President & Director of Economic Development
Allen Dinkel; City Manager

- I. **8:30 AM Call to Order**
- II. **Approval of Agenda**
- III. **Approval of Minutes – December 2018**
- IV. **Financial Reports – December 2018**
- V. **Public Comments**
- VI. **Executive Session: E-Community Loan Process Questions**
- VII. **Old Business**
 - A. Discussion w/ SBA on Educational Conference Offerings
 - B. Tech Ed Project Update
- VIII. **New Business**
 - A. Elect New Chair/Vice Chair for EDC 2019
 - B. Workforce Committee
 - C. Legislative Committee
 - D. Review of 2019 Budget/Reallocation
 - E. Recruiting Events for 2019
- IX. **Monthly Updates**
 - A. **Building Permits**
 - B. **Work Ready Community**
 - C. **E-Community**
- X. **Director's Report**
- XI. **Prospect Report**
- XII. **Chairman's Remarks**
- XIII. **Announcements**
- XIV. **Adjourn – Next meeting Thursday, February 14 at 8:30 a.m.**

JCACC Economic Development Committee
8:30 a.m. Thursday, November 08, 2018
Minutes

EDC Advisory Committee Members

Graham Foust – Chair, City
Mark Powers – Vice Chair, City
Pat Landes, City Commissioner/ Mayor
Willie Thornberg, County
Clint Francis, County

Charles Stimatze, County Commissioner
Stan Hambright, JCACC
Matt Junghans, JC1
David Walker, JC1

Mickey Fornaro-Dean (Interim President & EDC Director)

I. Call the Meeting to Order:

8:31 a.m. Chair Graham Foust called the meeting to order. Board members Mark Powers, Willie Thornberg and Clint Francis were absent. Others in attendance were Charles Martinez, Laurie Pieper, and Sean Flanagan; EDC Admin.

II. Approval of Agenda:

Pat Landes moved and Stan Hambright seconded to approve the agenda for the October meeting. Motion carried 6/0.

III. Approval of Minutes:

Stan Hambright moved and Matt Junghans seconded to approve the minutes of the October meeting. Motion carried 6/0.

IV. Financial Reports – August & September 2018:

Mickey thanked City and County for their financial contributions to a successful AUSA EDC Business Reception.

David Walker moved and Pat Landes seconded to accept the October Financial Statements. Motion carried 6/0.

V. Public Comments:

Laurie Pieper thanked those who poke and attended the Commercials Lender Forum. Graham and Mickey said the forum went very well and was well attended by people from throughout and out of the state. Laurie also informed the group the Veterans in business event was a success and there was a lot of interest shown in having more and better connections.

VI. Old Business:

A. E-Community Loan Update – Executive Session (15 minutes)

Stan Hambright moved and Pat Landes seconded to go into executive session to discuss confidential business matters regarding a business; to include the EDC Advisory Committee and Allen Dinkel not to exceed 15 minutes. Motion carried 6/0.

David Walker moved and Charles Stimatze seconded to return from executive session at 9:05. Committee voted to submit electronic votes to be compiled for the E-Community Rubric. Motion carried 6/0.

B. Opportunity Zone Forum:

Mickey informed the group about issues with the previous applications for Opportunity Zone status in Kansas. Mickey is looking into submitting Geary County as an Opportunity Zone for the second round of submissions. There are 2 investors she is speaking with that are interested in investing in already existing Opportunity Zones.

C. Connectivity Update:

Industrial group is continuing to work with Cox. Mickey informed the group ATT did have fiber in the same area the industrial group is looking to extend fiber with Cox. Still working on getting back all the surveys to submit to Cox.

D. E-Community Contract with SCKEDD:

Graham stated once he reviewed the contract, he will get back with the group for an update.

E. AUSA Follow-Up:

Mickey stated EDC sent follow-up letters to business and individual who attended the reception and those who the EDC team spoke with on the floor. Will make follow-up calls after the Thanksgiving holiday. Next year reception will probably be moved to Monday night so EDC can participate in the regular AUSA reception.

Pat Landes complemented the reception, stating everything was well done.

VII. New Business:

A. Site Selector Visit in December:

Mickey informed the group there was a manufacturing/Logistics/Transportation Site Selector interested in taking a trip to look at Junction city. Mickey let the group know that if a good connection is made during his visit then that opens many more opportunities for Junction City.

Mickey also educated the group on Kansas States Site Certification Program. There are Pro's and Con's to having sites certified by the state. Will make that a point to discussion during the site selectors visit to get this opinion.

B. 2019 Marketing Plans:

Junction City was the 1st of 15 communities to sign up for a foreign marketing site, WeChat. Mickey let the group know the WeChat investment was worth it, one of her Fortune 500 Company contacts saw the Junction City ad on WeChat and called her to discuss it.

Mickey let the group know Sean and Nikki are still working on ways to improve the EDC website and make it more user friendly.

VIII. Monthly Updates:

A. Building Permits – Currently unavailable.

B. Work Ready Community – No new activity to report

C. E-Community – Discussed during executive session

IX. Director's/Prospect Report:

- There have been 7 new projects so far in October.
- Mickey let the group know that since joining the EAIC, JCGC EDC has received 4 prospects from that membership.
- Currently working Project Franklin with the potential to create 200-225 job with in the first 24 months and an estimated \$55 Million invested into the Junction City Community.

Graham requested a 2018 end of year written prospect report.

X. Chairman's Remarks:

Graham stated there were a lot of Federal and State programs available for businesses looking for financial support.

Mickey let the group that SKEDD has several good programs for businesses as well. Mickey also stated in 2019, the Chamber is looking at creating an engaged and involved legislative committee who represents all three divisions and looks at federal, state and local issues. If anyone is interested in serving on that committee, please let Mickey or Rich Jankovich know.

XI. Announcements:

Mickey is now officially the President of the Junction City Area Chamber of Commerce and no longer holds the title of interim.

XII. Adjourn – Next meeting will be Thursday, January 10, 2018 at 8:30 a.m. at the Chamber offices.

With no further business, Graham adjourned the November meeting at 9:36 a.m. Motion carried 6/0.